



Welcome to the SPE-GCS Business Development 2021 A&D Symposium

May 13, 2021
Houston, Texas



Speaker David Cecil

David Cecil will be the opening keynote speaker for the 2021 A&D Symposium.

He is a Partner in the Strategic Advisory Group, based in Houston. Prior to joining PJT Partners, Cecil spent three years as the Executive Vice President of Corporate Development for Southwestern Energy (SWN). At SWN, he was responsible for advising the CEO and Board on developing, managing and executing the company's strategic direction. Prior to joining SWN, Cecil had a 20 year career in Strategic Advisory, most recently as a Managing Director and Head of Lazard's North American E&P group, where he served from 2012 to 2017. Prior to Lazard, from 2007 to 2012, he was Managing Director of Scotia Waterous (USA), then the oil and gas arm of Scotiabank, where he was co-head of the Houston office and led the U.S. energy investment banking practice.

He received his BBA in Finance from the University of Texas at Austin and his MBA from Duke University.



Panel Moderator
Craig Lande, Managing Director,
RBC Richardson Barr

Craig Lande has over 18 years of experience in the US A&D market. He leads the marketing effort at RBC Richardson Barr for the firm's corporate and property disposition mandates. He is also responsible for maintaining key relationships for the firm and developing new business. Prior to joining RBC Richardson Barr in 2005, he was a Vice President in the Houston office of Waterous & Co.

Lande holds a BS degree in Business Management and Marketing from Tulane University.



Drew Limbacher, COO, Vencer Energy

As COO, Drew Limbacher brings a broad base of expertise to Vencer Energy covering field operations, reservoir engineering, economic planning and business development. Prior to joining Limbacher served as Director of Business Development at Scala Energy.

Having begun his career at HighMount E&P Limbacher held various engineering and technical roles before joining EnerVest following the sale of HighMount E&P to EnerVest in 2014.

He holds a BS degree in Petroleum Engineering from the University of Oklahoma.



John Jacobi, President and
CEO, Javelin Energy

John Jacobi started Javelin Energy Partners with KKR, focusing on acquisitions across the US and serves as CEO and President.

He began his full-time employment in the energy business in 1981 working for Woolf & Magee Inc. Jacobi subsequently co-founded including Jacobi-Johnson Energy, Inc., an independent oil and gas producer. In 1998 Jacobi-Johnson sold to EXCO Resources where he served as Vice President of Business Development and Marketing. In June of 2013, he co-founded Covey Park Energy, Inc. and served as its Co-CEO. Covey Park was sold to Comstock Resources for \$2.2 billion dollars in July of 2019 and currently serves on its board



Mark Teshoian, Managing Partner,
Kayne Anderson

Mark Teshoian is a Managing Partner and Co-Head of Kayne Anderson Capital Advisors' energy private equity strategies. Prior to joining Kayne Anderson, Teshoian was a vice president in the energy investment banking group of Goldman Sachs. He began his career in the energy investment banking group of Credit Suisse. Teshoian has over twenty years of transactional experience in the oil and gas industry.

He holds a BBA in Accounting and an MS in Finance from Texas A&M University.

Making Non-Op Cool Again



Panel Moderator
Heidi Epstein, Business Development Manager, EnergyNet

Heidi Epstein is the Manager of Business Development for the Gulf Coast region, the Eastern States region, as well as leading new client acquisition in the Dallas-Fort Worth area.

Heidi graduated with a Geography degree from the University of Texas at Austin with a focus on GIS and a Business Honors minor. Prior to joining EnergyNet, Heidi was recognized as a top-performing energy sales representative at both IHS Markit and Enverus.



Aaron Davis, President and CEO, Fortuna

Aaron Davis is cofounder and CEO of TNM Resources and Fortuna Resources III. TNM Resources was established after the sale of Fortuna Resources Holdings and currently focuses on non-op in the Southern Delaware Basin. Fortuna Resources III was started to continue TNM Resources success in the non-op space and has a focus on the Northern Delaware Basin

He is also a graduate of both Rice University and the University of Texas at Austin with an MBA and a BS.



Mike Kelly, Chief Strategy Officer, Northern Oil & Gas

Mike Kelly leads the business development at Northern Oil & Gas. He also plays an integral role in Northern's financial planning and investor relations. Kelly previously served as Executive Vice President of Finance. Prior to joining Northern, he was a Partner and Head of E&P Research at Seaport Global Securities.

Kelly has an MBA from Washington University's Olin School of Business and a BS from Trinity University. He is a CFA charterholder.



Christina Chen, Executive Vice President and Chief Financial Officer, Carrier Energy

Christina Chen is the Executive Vice President and Chief Financial Officer and an original founder of Carrier Energy Partners. She previously was the Vice President of Finance for Carrier Petroleum. Prior to joining Carrier, Christina was with Goldman, Sachs & Co, working in Corporate Treasury in New York before moving to Houston to join E&P Capital.

Christina graduated magna cum laude from Harvard University with a Bachelor of Arts in Applied Mathematics.



Heather Powell, President and CEO, Ventana Exploration and Production

Heather Powell is President and CEO and leader of acquisition efforts at Ventana. Powell previously managed various functions across land, business development and regulatory for RKI Exploration and Production which merged with WPX Energy in 2015.

She began her career in 2004 at Chesapeake Energy. Heather is a Certified Professional Landman and is active with the Oklahoma City Association of Professional Landmen, the Oklahoma Independent Petroleum Association, ADAM-OKC and Oklahoma Energy Explorers.



Speaker Doug Reynolds

Reynolds joined Simmons Energy, A Division of Piper Sandler as a Managing Director in 2020. Previously, he was head of U.S. energy corporate and investment banking at Scotiabank. Prior to that, he was the head of U.S. upstream investment banking at a leading investment bank. He has led nearly \$100 billion of merger, acquisition, divestiture and capital markets assignments in the energy industry across six continents and more than 30 countries during his career.

Reynolds earned a bachelor's degree in economics from Colgate University.



Panel Moderator
Adam Farris, COO SLUE, SVP
Corporate Development,
Iskandia Energy

Adam Farris has 25 years of successfully providing and managing engineering, asset valuation, field development and reservoir characterization consulting, new data and analysis technology for conventional/unconventional plays and providing upstream and financial executives with high level investment guidance.

Prior to SLU Enterprise, Farris held several business development and technical roles at oilfield services, technology, and consulting firms.



Stephane Lamoine, CEO, Beam

Stephane Lamoine is the CEO of Beam, which provides funding for environmentally-aligned businesses and services across the investment themes of clean energy, sustainability and financial innovation. Lamoine has held multiple investment banking and investment roles. He started his career in 1987 as Investment Manager with Rothschild in charge of the Natural Resources Mutual Funds.

He is an engineer from Ecole Centrale des Arts et Manufactures, holds a PhD in Numerical Analysis from University Pierre et Marie Curie, and is a French Financial Analyst (SFAF).



Sean Kimiagar, Technical
Advisor, ESG, Enverus

Sean Kimiagar is a Geologist and Technical Advisor at Enverus where he focuses on energy technology, ESG, renewable power, as well as the oil and gas value chain. Prior to Enverus, he held multiple geology and business development roles.

He earned his MS in Petroleum Geology from the University of Texas at Arlington, and his BS in Petroleum Geosciences Engineering from the Petroleum Institute.



Jack Belcher, Principal, ESG
Services, Cornerstone Energy
Services

Jack Belcher is a Principal at Cornerstone where he provides strategic business advisory services to clients across all segments of the energy sector and the financial community. Belcher has served as executive vice president of HBW Resources, LLC, regulatory affairs and policy manager for Shell North America's Exploration & Production Division, and staff director for the U.S. House of Representatives Subcommittee on Energy and Mineral Resources.

Belcher holds a BA in Government from the University of Texas at Austin.



Panel Moderator
Nick Dhesi, Partner, Latham & Watkins

Nick Dhesi is a partner in the Houston office of Latham & Watkins. He advises clients on strategic transactions involving the energy, infrastructure, and technology sectors, including public and private M&A matters, capital markets transactions, and private equity investments.

Dhesi was named one of The M&A Advisor's Emerging Leaders in 2020, recognized by Texas Lawyer as On the Rise in 2020 and named one of The Deal's Top 21 New M&A Law Partners of 2019. He holds a JD from the University of Texas at Austin and a BA from Cornell University.



Nick Fersen, Managing Director, EIG

Nick Fersen is a Managing Director and member of the investment team primarily focused on credit investments. Prior to joining EIG in 2015, he was a Vice President in the Leveraged Finance group at J.P. Morgan where he was focused on origination of leveraged and distressed finance, including institutional loans, second lien loans, bridge financing, and high yield bonds for clients across the upstream, midstream, and oil service sectors.

Fersen graduated from Williams College with a BA in Economics and Art History.



Ryan Pickard, CFA, Director, Credit Suisse

Ryan Pickard is a Director at Credit Suisse in its Oil & Gas Investment Banking Group. Prior to Credit Suisse, Pickard held multiple finance roles at Salient Partners and Merrill Lynch.

He earned his MBA from the University of Texas at Austin and his BA from Franklin & Marshall College. He is a CFA charterholder.

Permian Basin Panel



Panel Moderator
Jason Martinez, Partner,
Tupper Lake Partners

Jason Martinez is a Partner at Tupper Lake Partners where he focuses on energy and ESG enabling technologies. Prior to Tupper Lake, Martinez was Managing Director and Head of US A&D for BMO. Previously, he led Nomura Securities International's energy team, and worked at Deutsche Bank. He began his career on Wall Street in 2002 at J.P. Morgan.

Martinez earned an MBA from the Harvard Business School and a BA from Rice University in Houston.



Patrick Noyes, CEO,
Grenadier Energy

Patrick J. Noyes is the founder, President and CEO of Grenadier Energy Partners. Prior to founding Grenadier, he was Chairman, President, and CEO of Stroud Energy. Previously, he was employed by Mitchell Energy in the Woodlands, Texas for over 22 years, where was the Vice President of Drilling and Services.

Noyes holds a Bachelor of Science in Mechanical Engineering as well as an Honorary Doctorate from Rose-Hulman Institute of Technology.



Geoff Vernon, VP of Reservoir
and A&D, Earthstone

Geoff Vernon is Vice President, Reservoir Engineering and A&D at Earthstone. Prior to Earthstone, he served in a variety of roles at Southwestern Energy in corporate development, reserves and planning, asset development teams, and midstream and marketing. Prior to Southwestern, he worked at BP as a reservoir engineer.

Vernon holds a BS in Chemical Engineering from Texas Tech University and an MBA from Rice University



Zach Fenton, COO, Upcurve
Energy

Zach Fenton is a co-founder and the COO of Upcurve Energy. Prior to co-founding UpCurve, Zach worked as a Senior Reservoir Engineer in ConocoPhillips' Eagle Ford Development organization. Previously, he held various strategy, economics and executive support positions. Before joining ConocoPhillips, Zach worked as an Associate at the NY-based private equity firm Lindsay Goldberg and as an analyst at Morgan Stanley.

Zach received an MBA from the Wharton School and a Certificate in Petroleum Engineering from Texas A&M. He holds a BA in Economics from Duke University



Danny Yick, Director A&D and
Business Development,
ConocoPhillips

Danny Yick is a Director, Corporate A&D for ConocoPhillips. He has over 15 years of experience in the oil and gas industry. Prior to joining ConocoPhillips, he worked at Petro-Canada, Devon Energy, Nexen, TD Securities, Vermilion Energy in roles ranging from engineering to field operations, and from equity research to business development.

He holds a BS in Chemical Engineering with a minor in Petroleum Engineering from the University of Calgary and is a CFA charterholder.

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2020-2021 Season

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2021-2022 Season (so far)



Thank you!

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Please contact any committee member if you are interested in participating in the Business Development Study Group or other committee.



Gulf Coast Section

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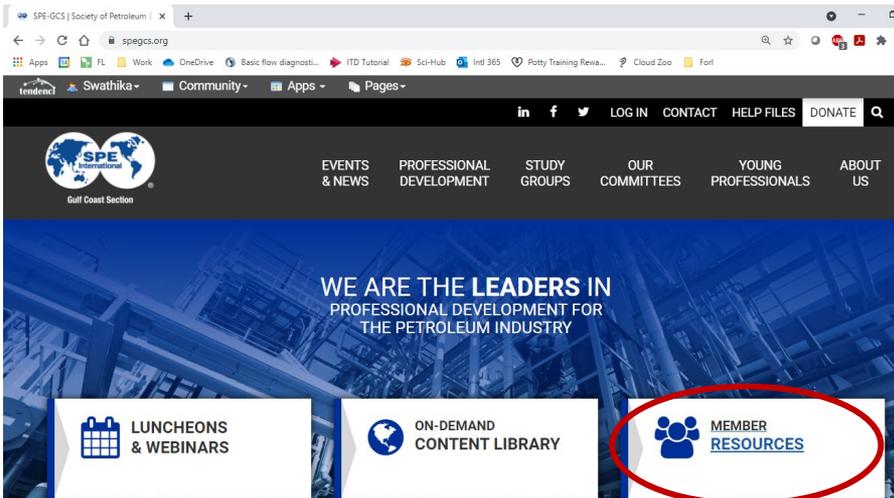


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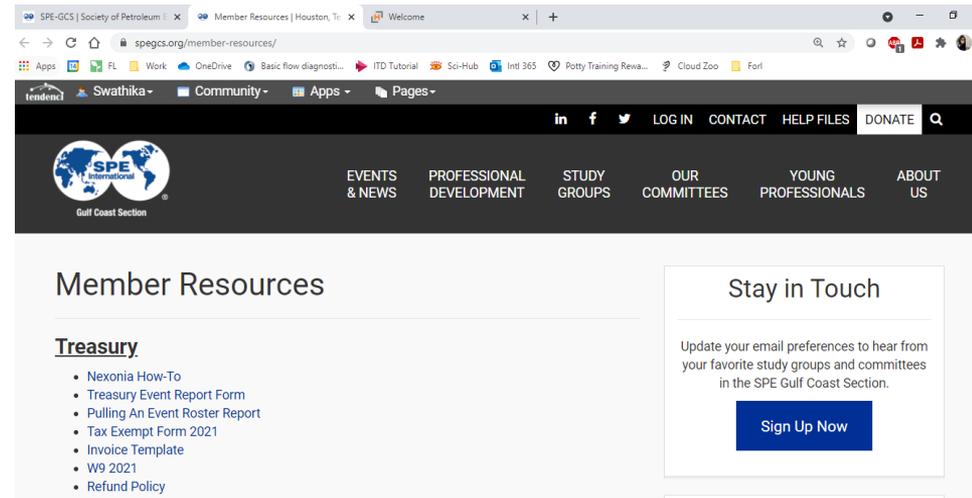
Please remember to update your email preferences so that you are getting all of the emails for the various study groups/committees using this link:

Using the GCS Website (Option 1)

Main Page spegcs.org → Member Resources → Stay in Touch → Click here to Update Email Preferences



The screenshot shows the main page of the SPE-GCS website. The navigation menu includes: EVENTS & NEWS, PROFESSIONAL DEVELOPMENT, STUDY GROUPS, OUR COMMITTEES, YOUNG PROFESSIONALS, and ABOUT US. The main content area features a large blue banner with the text "WE ARE THE LEADERS IN PROFESSIONAL DEVELOPMENT FOR THE PETROLEUM INDUSTRY". Below the banner are three white boxes: "LUNCHEONS & WEBINARS", "ON-DEMAND CONTENT LIBRARY", and "MEMBER RESOURCES". The "MEMBER RESOURCES" box is circled in red.



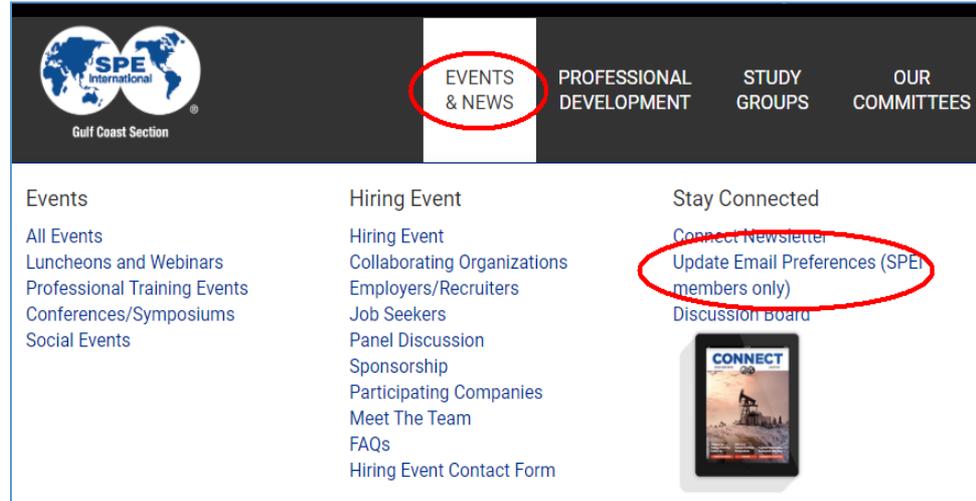
The screenshot shows the "Member Resources" page. The navigation menu is the same as the main page. The main content area is titled "Member Resources" and contains a "Treasury" section with a list of links: Nexonia How-To, Treasury Event Report Form, Pulling An Event Roster Report, Tax Exempt Form 2021, Invoice Template, W9 2021, and Refund Policy. To the right of the Treasury section is a "Stay in Touch" box with the text "Update your email preferences to hear from your favorite study groups and committees in the SPE Gulf Coast Section." and a blue "Sign Up Now" button.

Please remember to update your email preferences so that you are getting all of the emails for the various study groups/committees using this link:

Using the GCS Website (Option 2)

<http://spe-gulfcoast.informz.net/spe-gulfcoast>

Main Page spegcs.org → Events & News → Update Email Preferences



The screenshot shows the website's navigation bar with the following items: SPE International Gulf Coast Section logo, **EVENTS & NEWS** (circled in red), PROFESSIONAL DEVELOPMENT, STUDY GROUPS, and OUR COMMITTEES. Below the navigation bar, the 'EVENTS & NEWS' section is expanded, showing three columns of links. The 'Stay Connected' column includes 'Connect Newsletter', 'Update Email Preferences (SPE members only)' (circled in red), and 'Discussion Board'. A 'CONNECT' logo is also visible at the bottom of the 'Stay Connected' column.

SPE-GCS Mobile App Seeking Sponsors

The SPE Gulf Coast Section (SPE-GCS), established in 1935, is the largest of the Society of Petroleum Engineers' 198 sections with more than 13,000 members in the 29-county area surrounding Houston, Texas. SPE-GCS provides a forum for oil and gas professionals to exchange technical knowledge, develop their careers and network with other local SPE members.

Questions? Email: webmaster@spegcs.org



SPE-GCS App Recognition Options	Mobile App Chairman Level Sponsor (\$20,000)	Mobile App Director Level Sponsor (\$15,000)	Mobile App Ambassador Level Sponsor (\$10,000)	Mobile App Leadership Level Sponsor (\$5,000)	Mobile App Diamond Level Sponsor (\$1,000)
Mobile App opening (5sec) ..."Mobile Sponsored by...XX"	YES (18 months)				
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Display Sponsors logo via Mobile App Banner	YES (18 months)	YES (12 months)	YES (9 months)	YES (6 months)	YES (3 months)
Logo/AD on SPE-GCS Main Landing Page	YES (12 months)	YES (9 months)	YES (6 months)	YES (3 months)	
Logo/AD Digital e-Newsletter	YES (6 months)	YES (3 months)	YES (2 months)	YES (1 months)	
Logo/AD on SPE-GCS Connect Newsletter (1/4 page)	YES (6 months)	YES (3 months)	YES (2 months)	YES (1 months)	
Complimentary registration to workshop/flagship/one day event	YES (1)	YES (1)	YES (1)		
Exclusive recognition during monthly events by study groups/committee during opening remarks	YES (1)	YES (1)	YES (1)		
Advertisement in Program Book for events such as Scholarship Awards Banquet	YES	YES	YES	YES	YES





Gulf Coast Section



ON DEMAND CONTENT LIBRARY

SPE Gulf Coast Section now offers on-demand content featuring topics from past speakers. All proceeds will support the SPE-GCS Scholarship Endowment Fund and the scholarship program. For additional information, please visit the SPE-GCS Scholarship page.

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