### **Bumblebee Theory**

### The Glass is Half Full –

Shifting Perception to Achieve Results

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### What do you see?

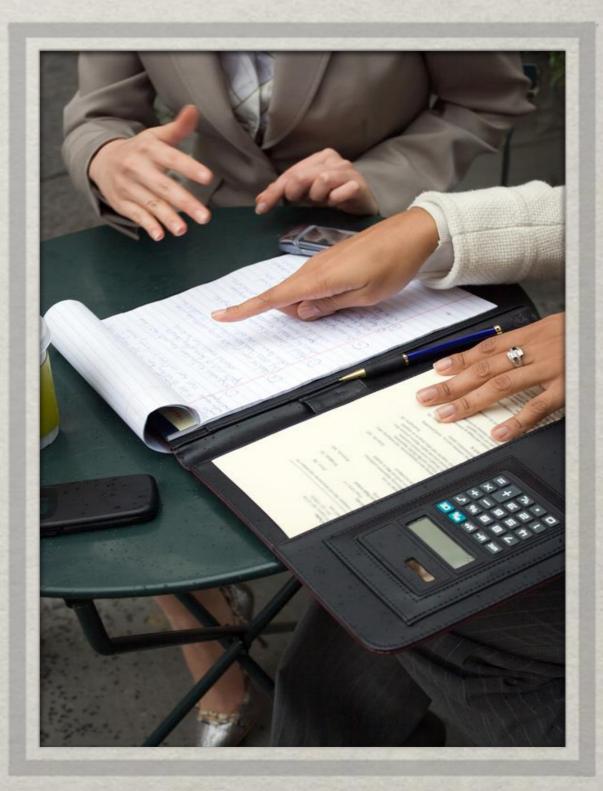
"When you *change* the way you see things, the things you see *change*."



### The Plan

# Examine thinking patterns

Change the way we see ourselves, others and situations



### How Do You See Yourself?

Personal (e.g. confidence, analytical skills)

Relational (e.g. compassion, listening)

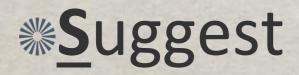
Situations (e.g. mistakes that offer learning, upbringing)



### Idea Smashers



### **C**oncern







1	2
voice-activated	lipstick
invisible	sunglasses
edible	airplane
recyclable	flashlight
unbreakable	house
self-cleaning	bottle
expandable	laundry

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- What don't you want?
- What do you want?
- Where is your focus?





### The Way We See Others

### Ladder of Inference

Take actions based on beliefs
 Adopt beliefs about the world
 (our beliefs affect what data we select next time)
 Draw conclusions

- Make assumptions based on meanings we add
  - ^ Select data from what we observe
  - ^ Observable data and experiences



## The Way We See Situations

### Pike Syndrome

- Ignoring differences in situations Assuming complete knowledge Over-generalizing reactions Rigid commitment to the past Refusal to consider alternatives Feeling victimized by one's environment
- Failing to test one's perceived constraints

### **Risk Taking**

Clarify a goal

Second Evaluate ways to accomplish the goal

Consider your risk taking tendencies

% Increase the
reward/risk ratio

Take action



As we change our thoughts, we change our minds, we change our world.



#### Working with people to unleash their creativity and remove barriers to their success!

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